

COBBLESTONE CUSTOMER SUCCESS

Background

Chiesi USA is a specialty pharmaceutical company that is committed to research, development, production, and commercialization of innovative products in the areas of cardiovascular, respiratory, neonatology, rare disease, and special care therapeutics. Their mission is to be recognized as a research-focused international group, developing and providing innovative, value-adding medical solutions to healthcare providers and their patients.

Challenge

Chiesi was faced with a few main challenges that initiated the implementation of contract management software. One challenge was the fact that they were growing at an extremely rapid pace, making it harder to stay organized. Another pair of challenges that Chiesi endured, related to rapid growth, was the lack of an interactive system for contract lifecycle management and the lack of checklist and milestone management. With their rapid growth and lack of means to manage the effects of this growth, it was a no-brainer to invest in a contract lifecycle management system.

Solution

Chiesi chose CobbleStone's Contract Insight™ because of its great functionality that met their most important needs. A few specific reasons why Chiesi chose Contract Insight™ to manage their contracts, versus a different contract management provider, was because of the user-friendliness, configurability, and cost effectiveness of our software. Furthermore, Chiesi assessed the services they received from CobbleStone Software. A Senior Paralegal at Chiesi stated that the quality of service received was, "stellar, [they] walked me through it step by step."



Challenge:

Finding a software that could meet Chiesi's needs and accommodate for their rapid growth, lack of interactive system for contract lifecycle management, and milestone management.

Solution:

CobbleStone Software
Contract Insight™ Enterprise

Benefits:

- Cost Effective
- User Friendly
- Configurable

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“We have expanded the utility of CobbleStone in our business even more than we originally envisioned, and staff has always been helpful in getting us where we needed to go.”

Sue B.

~ Senior Paralegal at Chiesi

CobbleStone Software

CobbleStone Software offers SaaS and on-site (client deployed) contract management solutions to assist companies in boosting revenue, reducing costs, and mitigating risk. Our contract management software enables organizations to effectively and efficiently manage their contracts through the entire contract lifecycle.

To find out more and schedule a demo, visit www.CobbleStoneSystems.com or call 1(866) 330-0056

Benefits

Contract Insight™ Contract Management Software helped Chiesi better handle all of their contract management issues. They were provided with a contract management software system that allows them to manage all of their contracts and meet their unique needs. A Senior Paralegal at Chiesi also stated, “We have expanded the utility of CobbleStone in our business even more than we originally envisioned, and staff has always been helpful in getting us where we needed to go.”

About CobbleStone and Contract Insight™

CobbleStone Software is a leader in **contract management software systems**. We are among the first to offer a contract management software product, and our products are the result of years of client feedback and industry knowledge. Our mission is to provide the most robust and simple-to-use contract solution on the market. Our contract software solutions are designed to save your organization money while maximizing your productivity. We serve hundreds of clients and thousands of users worldwide. As a best of breed contract software vendor, we have a leading client in nearly every industry with a long track record of success and references. To learn more visit us online at www.cobblestonesystems.com.