

# Marion County: A CobbleStone Software Customer Success Story

**Customer Background:** Marion County, OR, located just south of the Portland metropolitan area, is dedicated to its citizens and fellow employees; and its goal is to provide top-quality service

from community-focused professionals with a FY 2015-2016 budget of over \$376 Million. **Read on to learn about the Marion County CobbleStone Software success story.**



**Marion County**  
OREGON

## AT A GLANCE

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Customer: Marion County, Oregon

Country: USA

Website: [www.co.marion.or.us](http://www.co.marion.or.us)

Industry: Government

Products and Services: CobbleStone  
Contract Insight Enterprise Edition

# Marion County & CobbleStone Contract Insight<sup>®</sup> Enterprise Edition

## Marion County's Challenges

Marion County was determined to find a contract management software that could alleviate on-going procurement issues that were prevalent. One of the main challenges that they faced was that they didn't have their internal processes documents. They were looking for a contract management tool to help streamline their contracting and procurement processes and assist them with evaluating how specific work 'moves' through the county. A very decentralized contract environment also played into their struggles and influenced their move from a paper process to an automated, centralized process.

## CobbleStone Software's Solution

Marion County chose CobbleStone Software Contract Insight for its ability to handle the full procurement and contract lifecycle. The Contracts and Procurement Manager at Marion County stated, "We chose it [CobbleStone Contract Insight<sup>®</sup>] because it was a cradle to grave approach to procurement. We could get one system versus 3 individual systems."

## Customer Benefits

CobbleStone's Contract Management Software easily solved Marion County's procurement and contracting issues. Using CobbleStone's CLM software, Marion County is now able to have a strong, centralized start-to-finish procurement process. CobbleStone's leading implementation services has supported the smooth transition from their paper process to an automated, streamlined environment. The Marion County Contracts and Procurement Manager was pleased with CobbleStone's implementation services and stated, "The services we received were great. Our Implementation Coordinator was very helpful & patient with us."

CobbleStone Software offers award-winning SaaS (web-enabled) and on-site (deployed) contract management software solutions to assist companies in boosting revenue, reducing costs, increasing configurability, reducing friction, and mitigating risk.

CobbleStone's contract management software suite – Contract Insight - enables organizations to effectively and efficiently manage their contracts through the entire contract lifecycle.

**Click here** to book a free demo of CobbleStone Contract Insight today!