

# COBBLESTONE CUSTOMER SUCCESS

## Background

Marion County, OR, located just south of the Portland metropolitan area, is dedicated its citizens and fellow employees; and its goal is to provide top-quality service from community-focused professionals with a FY 2015-2016 budget of over \$376 Million.

## Challenge

Marion County was determined to find a contract management software that could alleviate on-going procurement issues that were prevalent. One of the main challenges was they were faced with was that they didn't have any of their internal processes documented. They were really looking for something to help streamline their contracting and procurement processes and assist them with evaluating how specific work 'moves' through the county. A very decentralized contract environment also played into their struggles and influenced their move from a paper process to an automated, centralized process.

## Solution

Marion County chose CobbleStone Software Contract Insight for its ability to handle the full procurement and contract lifecycle. The Contracts and Procurement Manager at Marion County stated, "We chose it [Contract Insight] because it was a cradle to grave approach to procurement. We could get one system versus 3 individual systems."



### Challenge:

Marion County was faced with an inefficient contract environment with little approval transparency. Employees had difficulty finding active contract documents and in-process activity statuses.

### Solution:

CobbleStone Software Contract Insight Enterprise

### Benefits:

- Centralized Access
- User Friendly
- Easy Setup

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**“The services we received were great. Our Implementation Coordinator was very helpful & patient with us.”**

*Camber S.  
~ Contracts and  
Procurement Manager*

## **CobbleStone Software**

CobbleStone Software offers SaaS or Installed contract management solutions to assist companies in boosting revenue, reducing costs, and mitigating risk. Our contract management software enables organizations to effectively and efficiently manage their contracts through the entire contract lifecycle.

To find out more and schedule a demo, visit [CobbleStoneSystems.com](http://CobbleStoneSystems.com) or call 1 (866) 330-0056

## **Benefits**

CobbleStone's Contract Management Software easily solved Marion County's procurement and contracting issues. Using CobbleStone's CLM software, Marion County is now able to have a strong, centralized start-to-finish procurement process. CobbleStone's leading implementation services has supported the smooth transition from their paper process to an automated, streamlined environment. The Marion County Contracts and Procurement Manager was pleased with CobbleStone's implementation services and stated, “The services we received were great. Our Implementation Coordinator was very helpful & patient with us.”

## **About CobbleStone and Contract Insight**

CobbleStone Software is a leader in **contract management software systems**. We are among the first to offer a contract management software product and our products are the result of years of client feedback and industry knowledge. Our mission is to provide the most robust and simple-to-use contract solution on the market. Our contract software solutions are designed to save your organization money while maximizing your productivity. We serve hundreds of clients and thousands of users worldwide. As a best of breed contract software vendor, we have leading clients in nearly every industry; with a long track record of success and references. To learn more visit us online at <https://www.CobbleStoneSystems.com>.