COBBLESTONE CUSTOMER SUCCESS

CONTRACT INSIGHT EXPRESS EDITION

Background

Twin-Star International, is a large manufacturer of award winning electric fireplaces and bathroom furniture, home entertainment consoles, wine cabinets, home office furniture and much more. With over one million products sold, Twin-Star continues their rapid growth and the expansion of their product offerings.

Challenge

Because Twin-Star is such a rapidly growing company, it was difficult to maintain the successful management of all of their contracts. Their flow of contracts is complex, so they were in need of a contract management system that was capable of managing their flow of contracts, as well as their storage and retention. Twin-Star was in need of a turn-key CLM solution that did not require excessive resources to setup and configure. Their team required an easy-to-use, budget-friendly solution.

Solution

Twin-Star International selected CobbleStone Software Contract Insight Contract Management Software for its ease of use, comfortable user interface, and straight-forward, but effective features. The Executive Assistant at Twin-Star International stated, "I researched four companies and their software; all were too robust for our much smaller need. I was provided information on the Express Edition which sold me."

Challenge:
Twin-Star International was in need of a product that was able to handle their basic contract management needs, without the confusing complexity of other products on the market. They also needed a solution that was cost effective, and easy-to-use.

Solution:
CobbleStone Software Contract Insight Express Edition

Benefits:

- Cost Effective
- User Friendly
- Fast Setup
- Minimal Training Required

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"The service I received from start to 'live' was excellent. The staff was very professional and patient to work with through the entire process."

Renee B.
~ Executive Assistant

CobbleStone Software
CobbleStone Software offers SaaS or Installed contract management solutions to assist companies in boosting revenue, reducing costs, and mitigating risk. Our contract management software enables organizations to effectively and efficiently manage their contracts through the entire contract lifecycle.

To find out more and schedule a demo, visit CobbleStoneSystems.com or call 1(866) 330-0056

Benefits

CobbleStone's Contract Management Software was the perfect solution for Twin-Star Internationals' contract management issues. Using Contract Insight, Twin-Star International now has a cost-effective solution that is able to meet their desired functionality without unneeded confusion. The Twin-Star International Executive Assistant was also very pleased with CobbleStone's implementation services and stated, "The service I received from start to 'live' was excellent. The staff was very professional and patient to work with through the entire process."

About CobbleStone Contract Software

CobbleStone Software is a leader in **contract management software systems** and among the first to offer both entry-level and robust contract management software products. CobbleStone's software solutions are the result of years of client feedback and industry knowledge. CobbleStone's mission is to provide the most simple-to-use contract system on the market. CobbleStone's contract software solutions are designed to save your organization money while maximizing your productivity and provide a rapid ROI. CobbleStone serves hundreds of clients and thousands of users worldwide. As a best of breed contract software vendor, CobbleStone has leading clients in nearly every industry with a long track record of success and references.

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