Vertical Screen: A CobbleStone Software Customer Success Story

Customer Background: Vertical Screen is one of the world’s leading applicant screening firms. They operate through three subsidiaries – Business Information Group, Certiphi Screening, and Truescreen as well as a sister company, Fieldprint. Vertical Screen serves the largest and most respected institutions, organizations, corporations, and government entities worldwide. Read on to learn about Vertical Screen’s CobbleStone Software success story.

AT A GLANCE

Customer: Vertical Screen
Website: www.verticalscreen.com

Country: USA
Industry: Technology
Products and Services: CobbleStone Contract Insight® Enterprise Edition
Vertical Screen & CobbleStone Contract Insight® Enterprise Edition

Vertical Screen’s Challenges
Vertical Screen was looking for a system that could store and retrieve a large volume of digitized contracts efficiently. They also needed to track expiration dates and the receipt of a contract’s original copy. Searching and reporting on a variety of contract parameters was also needed for Vertical Screen to manage their contracts more effectively.

CobbleStone Software’s Solution
CobbleStone’s Contract Insight® had all of the features that Vertical Screen was looking for in a software solution at a competitive price. Nancy, a Corporate Paralegal for Vertical Screen, stated, “The system was easily customizable by us and it was easy to learn to navigate through the system.” Vertical Screen stated that they had consulted with approximately six references and had been informed by all of them that CobbleStone’s system support was excellent. Vertical Screen informed us that after working with CobbleStone themselves, they have found this to be true.

Customer Benefits
CobbleStone’s software makes is easy to retrieve agreements. Nancy also stated, “The full text searching is great, and the email alerts for expiration dates are extremely helpful.” Vertical Screen feels that the support is very responsive and quick to resolve any issues that arise.