COBBLESTONE CUSTOMER SUCCESS

Background

iRobot was founded in 1990 by Massachusetts Institute of Technology roboticists with the vision of making practical robots a reality. Today, iRobot has sold more than 20 million robots worldwide and has developed some of the world's most important robots. iRobot inspired the first Micro Rovers used by NASA, deployed the first ground robots used by U.S. Forces in conflict, brought the first self-navigating FDA-approved remote presence robots to hospitals, and introduced the first practical home robot with Roomba, forging a path for an entirely new category in home cleaning. With more than 25 years of leadership in the robot industry, iRobot remains committed to building robots that provide people with smarter ways to clean and accomplish more in their daily lives.

Challenge

Paul, Contracts Manager at iRobot, explained the primary challenge in the organization's contract management process was that their current solution was outdated, and the support had disappeared. He also said that the organization was lacking an adequate contract approval process. A better contract management solution was needed to bring iRobot to a place where managing contracts is efficient and well-organized.

Solution

After implementing Cobblestone Software's Contract Insight™ Enterprise Edition, Paul described his interactions with CobbleStone Software as "responsive, positive, and helpful". He stated that all questions concerning the software have been answered promptly and there have been no issues with the software.

Challenge:
iRobot's current contract management process was outdated, the contract approval process was lacking, and support had disappeared within the organization.

Solution:
CobbleStone Software Contract Insight™ Enterprise

Benefits:

- Systematic Workflow

- Responsive and helpful support

- Seamless and efficient document loading

- User-friendly

COBBLESTONE software

COBBLESTONE CUSTOMER SUCCESS

"My interactions have been responsive, positive and helpful. All questions have been answered in a timely manner."

Paul

~ Contracts Manager

CobbleStone Software
CobbleStone Software offers SaaS and on-premise (client-deployed) contract management solutions to assist companies in boosting revenue, reducing costs, and mitigating risk. Our contract management software enables organizations to effectively and efficiently manage their contracts through the entire contract lifecycle.

To find out more and schedule a demo, visit www.cobblestonesystems.com or call 1(866) 330-0056

Benefits

Paul believes navigation in the system will be intuitive for his team, and document loading will be "seamless and efficient". CobbleStone's Contract Insight™ will help iRobot reconstruct their contract management process by using a solution that controls, organizes, and guides the iRobot team to a more efficient and orderly workflow.

About CobbleStone and Contract Insight™

CobbleStone Software is a leader in **contract management software systems**. We are among the first to offer a contract management software product and our products are the result of years of client feedback and industry knowledge. Our mission is to provide the most robust and simple-to-use contract solution on the market. Our contract software solutions are designed to save your organization money while maximizing your productivity. We've been selected by more than 750 clients and thousands of users. As a best of breed contract software vendor, we have leading clients in nearly every industry with a long track record of success and references. To learn more visit us online at www.cobblestonesystems.com.

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