

# **CobbleStone Contract Insight®**

Managing Contracts Just Got Easier®



# **CobbleStone Contract Insight**

Leaders in Contract Management Software®

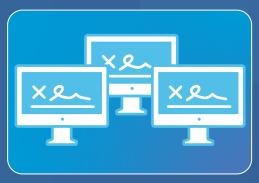
### **Enterprise Edition**

End-to-end, comprehensive, enterprise level contract management system - available as SaaS or locally deployed (including hosting on your corporate cloud)!



## **WorkGroup Edition**

Affordable, web-enabled, deployed contract management system - hostable on-premise, including a corporate cloud - that delivers necessary features while evolving with your needs.



## **Express Edition**

Fast and easy SaaScontract management system that delivers features your organization requires - evolving with your needs.



Ready To See CobbleStone Contract Insight in Action?

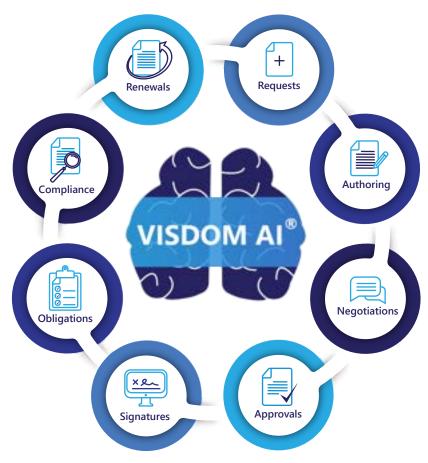


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# **Manage the Contract Lifecycle**

<u>The contract lifecycle</u> is the step-by-step process with which a contract is drafted, negotiated, reviewed, signed, and fulfilled. The contract "lifecycle" is a structure with which to compartmentalize and understand a contract's step-by-step journey. The lifecycle begins with contract requests and ends when those requests are wholly fulfilled - with the potential for contract renewal.

CobbleStone Contract Insight supports users through the entire contract lifecycle with Al-powered CLM tools to streamline and centralize the contract process from requests to renewals!



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# **VISDOM®**

## Contract Transformation with Artificial Intelligence

<u>VISDOM</u> systematically analyzes contracts originated by internal or external paper by transforming the documents into building blocks for improved contract oversight, proactive opportunity identification, and risk mitigation. VISDOM is powerful artificial intelligence (AI) backed by machine learning.



#### **CobbleStone IntelliXtract®**

VISDOM's data mining and extraction helps give meaning to data by providing streamlined data insertion, evaluation, and risk identification.



#### **CobbleStone® Auto-Redline**

Automate the inclusion of clauses from your approved language library - virtually ensuring that favorable clause language is included. Compatible with MS Word and CobbleStone's online document editor.



#### **Risk Assessment Mapping**

When adding a new contract to CobbleStone Contract Insight, VISDOM helps identify potential risk by analyzing document text and identifying and comparing clause language.



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# IntelliSign® Electronic Signatures

The electronic signing option is awesome and is so helpful in assisting in getting contracts signed while our executives are traveling.
 Lori, Corporate Paralegal

- Automate the Signing Process
- Create, Send, & Sign in Record Time
- Easy to Send, Easy to Sign

- Secure Online eSignatures
- Bulk eSignatures
- Other eSignature Integrations



Digital Signature Integration Available



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# The CobbleStone Difference

**User-Friendly & Scalable CLM Software** 



**Highly-Responsive User Support** & Implementation



**Trusted by Thousands of Contract Management Professionals** 



**Customer Satisfaction** 95%+ Year-Over-Year

**Client Loyalty** 



**ROI-Boosting** Training, Content, & Videos



**Seamless Mission-Critical** Integrations



# **Client Services**

## **System Planning**

Contract solution planning services guide organizations in assessing contract management software needs and requirements. Your organization can benefit from a successful deployment and implementation by leveraging CobbleStone's decades of experience with thousands of successful contract management software implementations.

### **Training**

<u>CobbleStone Software training</u> sessions and courses are available for all clients. CobbleStone provides training for new users seeking foundational guidance, seasoned users requiring a refresher course, and skilled users looking to enhance their mastery of advanced system configurations.

### **Implementation**

CobbleStone Contract Insight admin users can start entering their organization's vendors, customers, employees, and contracts shortly after securing their SaaS user license or deployed system. For more advanced clients with complex business rules, CobbleStone offers professional services to assist with implementation and configuration.

## **Support**

CobbleStone provides its clients with a suite of support and maintenance offerings to gain optimized usability of CobbleStone Contract Insight. Support offerings are staffed by highly trained professionals who are available to quickly address client requests. The CobbleStone support staff is trained to help you with your day-to-day usage and management of CobbleStone Contract Insight.

# **Procurement: Vendor Management Software**

## You can trust CobbleStone Vendor Management Software with:



Vendor Registration & Collaboration



**Vendor Risk Management** 



**Vendor COI Tracking** 



**Easy Vendor Awards** 



**Integrated CLM & eSourcing** 



**Speedy eSignatures** 

# **Procurement: eSourcing Software**

<u>CobbleStone eSourcing Software</u> supports full sourcing lifecycle processes - including purchase requisitions, workflow approvals, alerts, easy document creation with RFx templates and a robust clause library, version control, line-item bids, bid evaluations, response ratings, contract awards, eSignatures, searching, reporting, order management, and more!



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# Procurement: Purchase Requisition Software

#### **Purchase Orders**

Manual purchase requisition systems leave organizations in danger of duplicate and missing orders and missed volume discounts that can result in an audit nightmare. Fortunately, CobbleStone Purchase Requisition Management Software supports tracking, approving, and monitoring purchases while managing inventory, costs, budgets, and financials seamlessly across your organization.

<u>CobbleStone Purchase Requisition Software</u> helps organizations enforce requisition management rules while ensuring compliance and providing the transparency needed to make better procurement decisions. Maintain control over spend with configurable user-spend limits. Issue buying documents, manage supply contracts, and track payments within a centralized document repository.



**Online Approvals** 



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Punchouts & Shopping Carts

## **Add-On Modules**

## **Document Collaboration Gateway**

The Document Collaboration Gateway supports online contract negotiation between internal and external parties via a secure online portal.

- Contract Collaboration & Negotiation Alerts
- Native Online Document Editor
- Contract Version & Comment Tracking
- eApprovals



## **CobbleStone Integration Platform**

- Oracle Based Systems
- MS SQL & MySQL Based Systems
- Salesforce, HubSpot, MS Dynamics, & Other CRMs
- SAP, NetSuite, Unanet, & Other ERPs
- Open API



### **Vendor Collaboration Gateway**

Extend the functionality of contract management software and the Solicitation/Procurement Management Module with the Vendor, Client, & Customer Collaboration Gateway.

- Online Document Exchange & Negotiation
- Collaborate & Negotiate With Vendors & Clients
- View Contracts & Agreement Data
- Manage Supplier Reporting Online
- Vendor & Client Registration
- Advertise RFPs/Bids With eSourcing Module
- Collect & Compare Line Items from Vendors
- Collect & Respond to RFP Vendor Questions



## **Additional Add-Ons**

- Configurable Public Access Portal
- OFAC Search Integration
- FAR/DFAR Clause Library
- D&B Connector

## **Testimonials**



#### **Syracuse, NY** - SUNY Upstate Medical University

"Due to the easy dashboard configuration, we bring our users a concierge experience...Cobblestone is the most responsive and dedicated IT company I have ever worked with."



#### **Brownsville, TX** - Brownsville Public Utilities Board

"The BPUB team...felt CobbleStone was the most user-friendly and met our current and future needs. The service provided by CobbleStone was excellent. All persons involved were attentive to our needs and continued to ask if we needed additional assistance with anything."



#### **Boston, MA** - Chiesi Pharmaceuticals

"We have expanded the utility of CobbleStone in our business even more than we originally envisioned, and staff has always been helpful in getting us where we needed to go. [Quality of service received was] stellar [and they] walked me through it step by step."



#### **Boston, MA** - Intarcia Therapeutics

"CobbleStone is specifically designed as a CLM with extensible and scalable functionality. CobbleStone's product value has far exceeded that of any competitor...great training and overviews. Additional follow-ups/instructions were accurate and efficient. Online documentation was also accurate and easy to follow. Overall, outstanding experience and very stable product."

## **Testimonials**



#### Salem, OR - Marion County

"We chose [CobbleStone Contract Insight] because it was a cradle-to-grave approach to procurement. We could get one system versus 3 individual systems. The services we received were great. Our Implementation Coordinator was very helpful & patient with us."



#### **El Paso, TX** - El Paso County

"Highly recommended to any organization requiring a highly customizable and supported solution for contract management."



#### San Diego, CA - County of San Diego, Health & Human Services Agency

"CobbleStone Software has benefitted us because of its functionality, accessibility, and performance."



#### Warminster, PA - Vertical Screen

"CobbleStone has all of the features we needed at the most competitive price. The system was easily customizable by us and it was easy to learn to navigate through the system. Agreements are easily retrieved. Support is responsive."

# **A Variety of Industries Served**

CobbleStone Software provides award-winning, user-friendly, and flexible source-to-contract lifecycle management software to a <u>variety of industries</u> within the public and private sectors with a consistent track record of over 25 years and counting.

Healthcare



Government



**Education** 



**Financial Services** 



Legal



**Pharma & Life Sciences** 



Manufacturing



Construction



Utilities



Hospitality



**Software & IT** 



& More



## **Partners & Accreditations**

CobbleStone Software partners with leading organizations and associations to continually provide clients with leading-edge CLM technology, informed by industry trends and future-minded innovations. CobbleStone Contract Insight regularly receives reviews from leading CLM analysts. CobbleStone's enterprise data centers comply with SOC 1&2 Type II (SSAE-18), FEDRamp High, NIST, FISMA, HIPAA, GSA, SOC ISO, Safe Harbor, and many other regulatory and compliance requirements. CobbleStone Software also offers referral, reseller, and service partner opportunities. It's no wonder why CobbleStone's partner network continues to rapidly expand.











































# **Hosting Options**

#### **Software as a Service (SaaS)**

The CobbleStone Contract Insight Enterprise Edition hosted license (Software as a Service) is a web-based service delivered on demand via the web. This option allows for quick deployment with no need for download or infrastructure setup, while also offering robust software support and maintenance. CobbleStone Contract Insight Enterprise Edition empowers you and your organization to quickly start tracking contracts with the ability to access your contract system from virtually anywhere via a web browser. When your organization selects CobbleStone's Standard Hosted SaaS subscription-based model, the application system is managed and supported at a FedRAMP High and high-availability Tier 2 data center.



## **Deployed**

The CobbleStone Contract Insight Enterprise Edition deployed (perpetual) license provides you with the option to install and host the contract lifecycle management software on your organization's servers. This option places the CLM software in your environment and under your control. This allows you and your employees to access your contract system virtually anytime and anywhere via your organization's hosted servers. CobbleStone provides extensive deployment support.



## **About CobbleStone Software**

CobbleStone Software is a visionary leader in enterprise contract lifecycle management, vendor management, eProcurement, and eSourcing software solutions that thousands of users in the public and private sectors have trusted for over 25 years. CobbleStone Contract Insight is a web-enabled contract management solution offered as cloud-based (SaaS) or on premise (deployed).

- Full contract management, vendor management, eProcurement, and eSourcing
- Intelligent workflow automation
- VISDOM artificial intelligence and machine learning
- IntelliSign electronic signatures
- SOC 1 & SOC 2 Compliance
- Privacy Shield Framework security attestation
- GSA availability
- Recognition from Gartner, Forrester, IDC, D&B and more

## **Our Mission**

CobbleStone Software's mission is to provide the most advanced, cost-effective, and user-friendly contract and procurement management software applications that enable employees to do their best work.

- Our software products and staff go above and beyond the expectations of each other and our clients.
- We take a pledge to follow our Code of Conduct.
- We take a pledge to respect our clients, our co-workers, our environment, and ourselves.
- We strive to be successful by exemplifying sincerity, personal integrity, humility, courtesy, wisdom, and charity.
- Our products and software solutions continue to evolve to meet modern-day business needs.



#### **Book Free Demo**



CobbleStoneSoftware.com/Demo